



September 15, 2015

Rebecca Schwan
Port of Seattle
Maritime Division
P.O. Box 1209
Seattle, WA 98111

RE: Auxiliary Engine Service, Inc. lease assignment

Dear Ms. Schwan,

I've been asked to write a letter of recommendation for Howard Hawke in regards to him being assigned the lease currently held by Auxiliary Engine Service, Inc. I can do so without reservation.

I've known Howard for the better part of two decades as both an employee and as a friend. Howard worked for Seaview Boatyard as an assistant manager and as a foreman for eleven years before going out on his own. He has an excellent skill set to undertake the operation and management of Auxiliary Engine Service. I believe he would be an asset to Shilshole Bay Marina as he offers a range of services complimentary to those of Seaview Boatyard.

Sincerely,

A handwritten signature in black ink, appearing to read "Phil Riise". The signature is written in a cursive, flowing style.

Phil Riise
President
Seaview Boatyard West, Inc.
Seaview Boatyard North, Inc.
Seaview Yacht Service Fairhaven, Inc.

Phil Riise

From: Phil Riise <phil@seaviewboatyard.com>
Sent: Thursday, May 21, 2015 11:40 AM
To: 'styrk.l@portseattle.org'; 'McWilliams, Joe'
Subject: Testimonial

Linda and Joe,

I just wanted to share with you a wonderful email we received from a satisfied customer. This is the sort of comment that makes it a pleasure to do business.

From: Jay Turley [mailto:jay@breakwaterinvestment.com]
Sent: Wednesday, May 13, 2015 11:52 AM
To: Roland Sando
Subject: FURTHER

Hi Roland –

Just a quick note to thank you, Bron, Jim and the rest of your team for your help with my boat. I appreciate and value your responsive service and the high quality of your work. The three times you have hauled my boat, the travel lift was ready exactly as scheduled. It is great that you return the boat washed and cleaned. Throughout every project I have had with Seaview, your communications have been excellent. You raise issues when you see problems and are quick to find rational solutions to challenges. The specificity of your invoices makes them a great communication tool that allows me to keep track of what was done and the cost. I also like that the invoice is ready as soon as the work is done. In all my interactions with Seaview, I have never felt like my time was being wasted. I believe your pricing is more than fair.

One of the things I like about Seattle is the depth of the marine services industry. Owning this boat has allowed me to meet a lot of nice and competent vendors. The crew at Seaview is at the top of that list and I feel fortunate that you have serviced my boat. Thank you for all your hard work.

With gratitude,
Jay

Phil Riise
President, Seaview Boatyard

phil@seaviewboatyard.com

